

# PROPOSAL FOR SAMPLE CUSTOMER

Prepared for  
Sample Customer

Phone 111-111-1111  
Fax 111-111-1111

Prepared by  
Bryan Krenzlin  
Csoft Corporation  
6980 Santa Teresa Ave  
Suite 240  
San Jose, CA 95119

Phone 408-578-2302  
Fax 408-578-2945

January 1, 2008



Configurable Software Solutions...

### 1.0 Software Licenses

The below table outlines the qwikTrak™ software licenses required to complete this project.

ITEM	UNITS	PRICE	EXT	NOTES
qwikTrak™ 2.5 WMS Enterprise License	1	\$15,000	\$15,000	5 Licenses Included
qwikTrak™ Unit Licenses	5	\$495	\$2,475	5 Unit Licenses
qwikTrak™ 2.5 Poll Queue	1	\$0	\$0	One license per site.
qwikTrak™ 2.0 Job Queue	1	\$0	\$0	One license per site.
qwikTrak™ 2.0 Print Queue	1	\$0	\$0	One license per site.
<b>TOTAL LICENSES</b>			<b>\$17,475</b>	

### 1.1 Software Licenses (3<sup>rd</sup> Party)

The table below outlines the Third-Party software licenses required to complete this project. In this case Csoft may provide Third-Party software licenses depending on SC's desires. If SC decides to purchase these items directly, SC would be responsible to negotiate prices with vendors accordingly.

ITEM	UNITS	PRICE	EXT	NOTES
Bartender Barcode Printing Software	1	\$895	\$895	Desktop Barcode Printer to Label all items. Will interface with qwikStock
Wavelink Communication License	5	\$395	\$1,975	Communication server for wireless hand-held units
<b>SUBTOTAL</b>			<b>\$2,870</b>	
<b>SALES TAX</b>		<b>8.25%</b>	<b>\$237</b>	
<b>TOTAL LICENSES</b>			<b>\$3,107</b>	

### 1.2 Barcode Hardware

The table below outlines the barcoding hardware required for the project. The chosen manufacturer of the barcode data collection unit is Hand-Held Products. Base station(s), hardware installation and accessories are not included in the estimate below. In addition, hardware prices are subject to change.

ITEM	UNITS	PRICE	EXT	NOTES
Symbol 9090	5	\$2,750	\$13,750	Hand-Held Data entry unit
Zebra 2742 Barcode Printer	1	\$675	\$675	Barcode Printer
<b>SUBTOTAL</b>			<b>\$14,425</b>	
<b>TAX</b>	<b>8.25%</b>		<b>\$1,154</b>	
<b>TOTAL</b>			<b>\$15,579</b>	

### 1.3 Total Investment

The table below outlines the complete cost of the project, not including the wireless hardware infrastructure, configuration changes and support plan that will be selected at the end of the warranty period. The numbers assume 5 hand-held units.

<b>ITEM</b>	<b>UNITS</b>	<b>PRICE</b>	<b>NOTES</b>
Installation and Configuration Services	N/A	\$5,000	Average Cost of installation and Training services. Extra configurations are quoted separately.
Software Product Licenses	N/A	\$17,475	All software licenses for qwikWare™ 2.5
Software Product Licenses (#3 <sup>rd</sup> Party)	N/A	\$3,107	Label Printing and communication server software
Barcode Hardware	N/A	\$15,579	Hand-Held Products Barcode Hardware
<b>TOTAL PRODUCT COST</b>		<b>\$41,161</b>	